

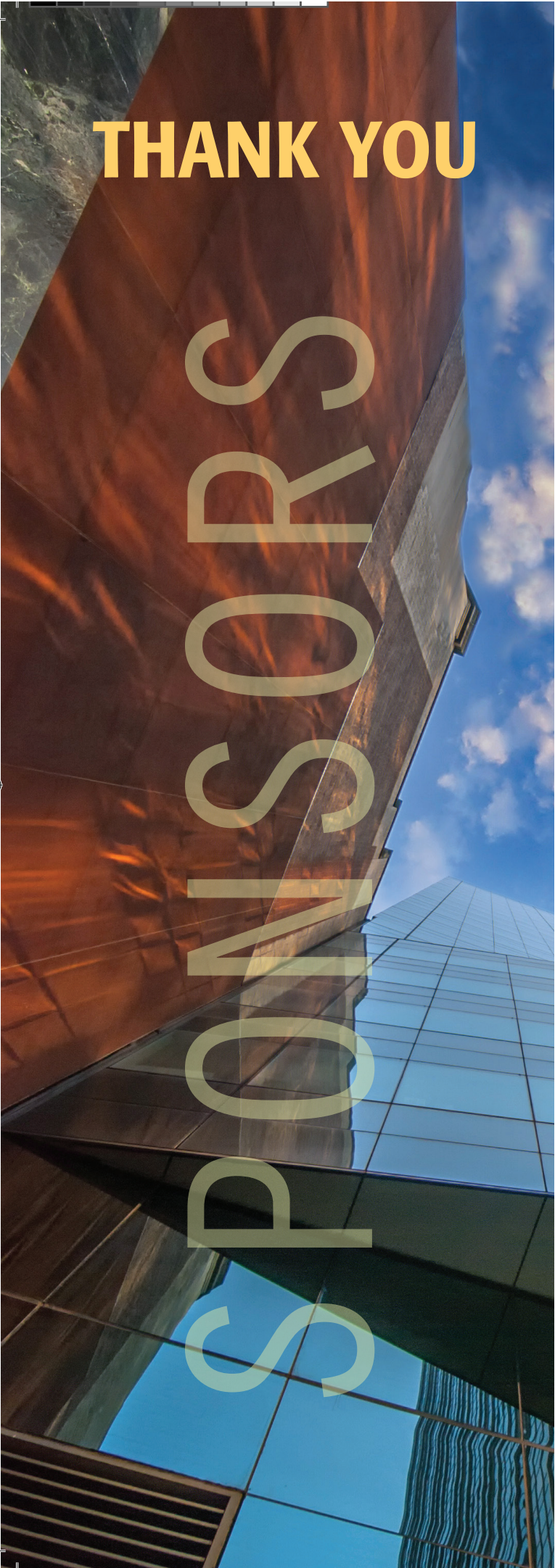
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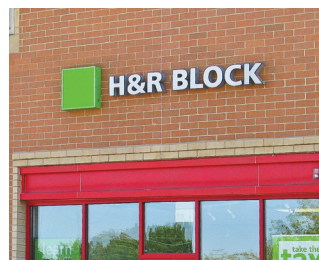
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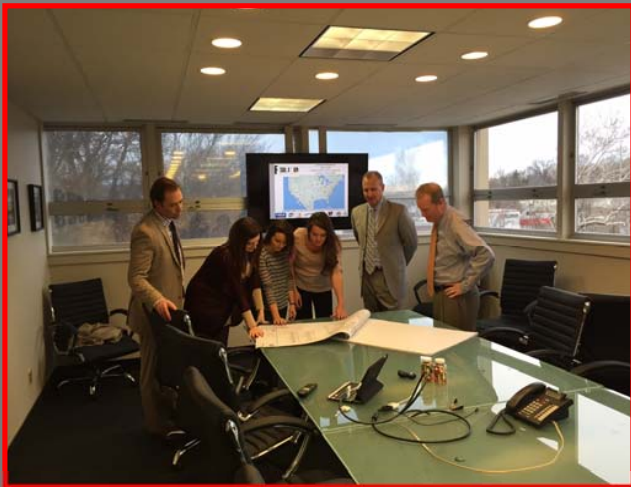
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7357 International Place | Suite 107 | Sarasota, FL 34240

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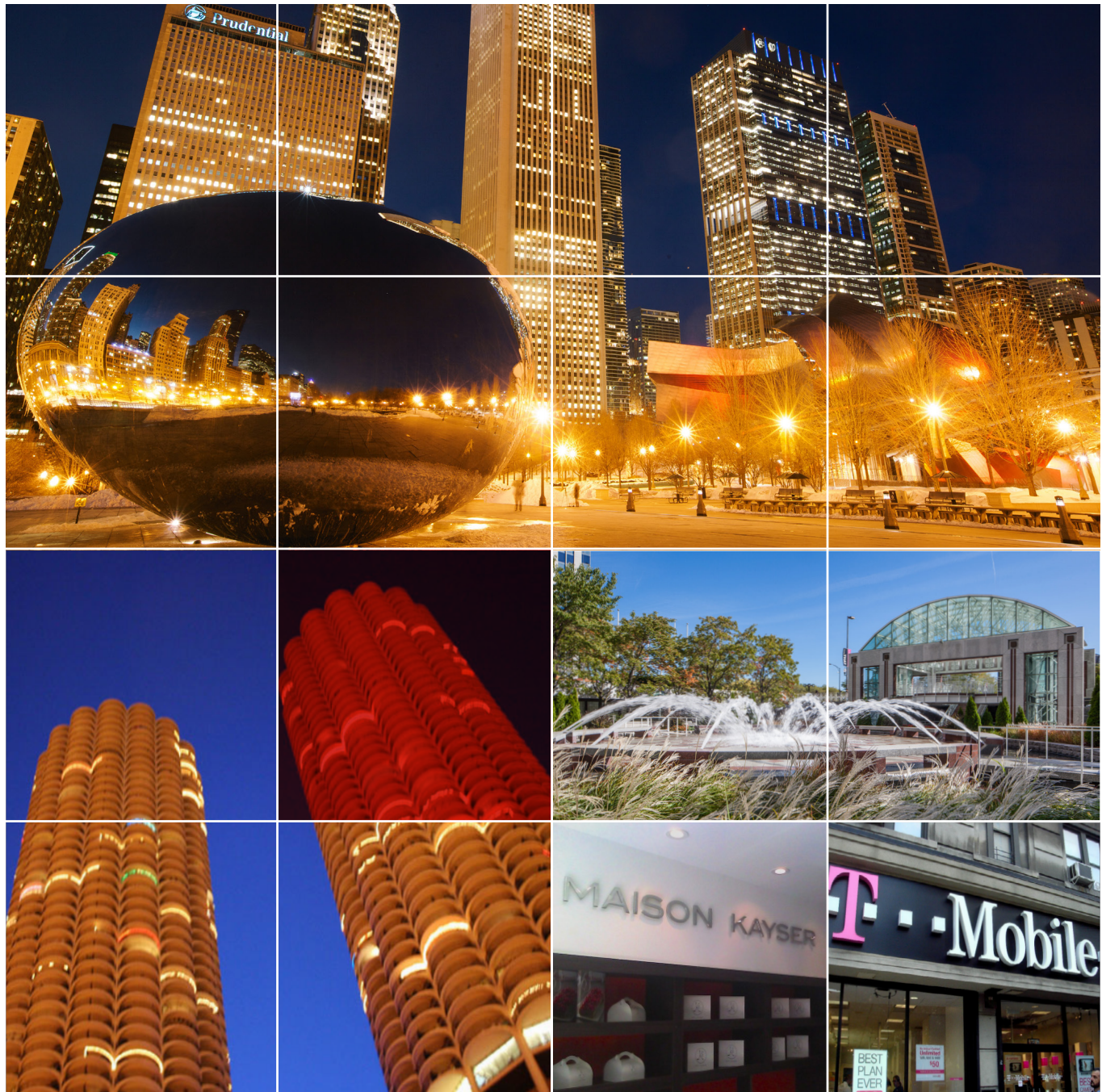


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HEARTLAND REAL ESTATE BUSINESS

The Midwest's Real Estate Source

MULTIFAMILY MARKET ROLLS MERRILY ALONG

Renter demand is strong, the project pipeline is full and capital is flowing, so what's the concern?

With its low vacancy rates, strong absorption and robust development pipeline, the Midwest apartment sector is booming. Most industry pros say multifamily's solid fundamentals will continue for the next few years, despite some concerns that the sector is approaching its peak.

"Overbuilding is a possibility in some areas. However, most markets will have a decent two to three years left in the apartment sector," says Bruce Hamers, executive vice president and head of commercial real estate at the Chicago office of AonCis and Baskin.

Cities like Chicago, Indianapolis and Minneapolis are experiencing building booms and will see significant increases in apartment unit completions during the next few years, according to the CoStar Group.

Chicago is leading the pack of major metros in the Midwest with unit completions expected to total 5,745 units this year compared with 774 units in 2012. Minneapolis follows with 3,023-unit unit completions, and Indianapolis is expected to end the year with 2,380-unit unit completions, according to CoStar.

Strong owner demand, a protracted period of limited new supply and market job growth have led to the new round of development throughout the Midwest. The average vacancy among major metros in the Midwest was 5.9 percent in the third quarter.

Earlier this year, Hubbell Realty Co. completed the construction of Rickett Tower, a 15-story, 68-unit multifamily property located west of I-55 in Parkway in downtown Des Moines. The historic property opened at full occupancy in October.

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FARBMAN: DETROIT OFFERS 'UPSIDE OPPORTUNITY'
CEO of full-service real estate firm says financial institutions no longer define Southeast Michigan.

By Matt Valby

The psyche of Michigan residents has improved immensely since the state economy hit bottom in early 2010. Employees across the Wolverine State are projected to add 79,000 jobs in 2013, the third best year of job growth since 1969, according to the University of Michigan's Research Center for Quantitative Economics (RCQE).

The latest RCQE Michigan forecast, released Nov. 22, calls for the addition of 63,000 jobs in 2014 and 65,800 in 2015. To put those figures into context, consider that job losses across the state in 2009 alone totaled 230,000. During the first decade of the 2010s, the state averaged losses of 85,000 jobs every year.

But employees have picked themselves up off the mat and are beginning to embrace a brutal downturn, the state industry has come roaring back.

Ford Motor Co. recorded a pre-tax profit of \$2.6 billion in the third quarter of 2013, an increase of \$420 million compared with the same period a year ago, and the 17th consecutive quarter of profitability.

Andy Farberman, CEO of the Farberman Group based in Southfield, Mich., is bullish about the prospects for health-care companies. The full-service real-estate company has completed transactions in approximately 14 million-square-foot of commercial real estate space in three states: Michigan, Illinois and Ohio. The "low" show of Farberman's

INSIDE THIS ISSUE
New Medical Mart in Cleveland is at the Heart of a Resurgent CBD page 16
Spur Group Celebrates Wichita's First New Office Building in 40 Years page 12

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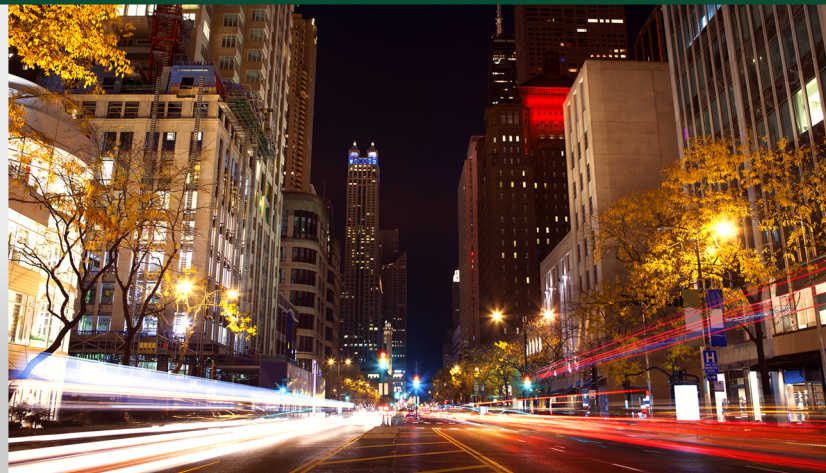
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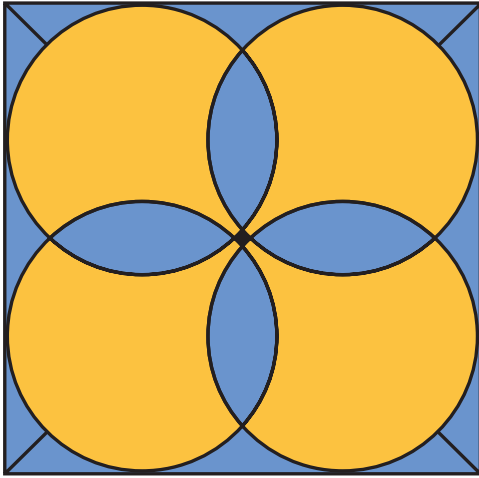
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Retailer

Company: 7-Eleven

Address: One Arts Plaza, 1722 Routh Street, Suite 1000 Dallas Texas 75201-2506

Contact: Angela Clark Title: Sr. Real Estate Rep

Phone: (312)613-8497 Email: angela.clark@7-11.com

Broker Info

Company: Greenstone Partners Company: _____

Contact: Leo Solarte Contact: _____

Phone: (312)234-0387 Phone: _____

Email: leo@greenstone-partners.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: (312)477-0330

Email: _____ Email: _____

Site Requirements

Size: 2,200 - 3,000 T.I. Allowance: _____

Term: 10 Years Renewal Term: (2) 5 Year Terms

Type of Center: Chicago CBD Only; Corner Storefronts Preferred

Demographics

Population: High Daytime Population Traffic Counts: High Pedestrian Traffic

Income: Middle Income

Current Stores: _____ New Stores: 10

RETAIL LIVE!

Retailer

Company: Accent Chicago

Address: 425 W. North Ave. Chicago Illinois 60610

Contact: Pat Chinander Title: President/Founder

Phone: (651)283-3666 Email: pat@lovefrommn.com

Broker Info

Company: Jameson Commercial Real Estate Company: _____

Contact: Robert Jay Friedman Contact: _____

Phone: (312)810-7203 Phone: _____

Email: rjfsite@jameson.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1.500-3,000 T.I. Allowance: _____

Term: 5-10 years Renewal Term: 5-10 years

Type of Center: Tourist Oriented, Airports, Region Malls, Downtown CBD

Demographics

Population: Dense Traffic Counts: Heavy

Income: \$75,000 +

Current Stores: 20 New Stores: TBD

RETAIL LIVE!

Retailer

Company: AT&T

Address: 1000 AT&T Drive Hoffman Estates Illinois 60195

Contact: Jeff Middlebrook Title: Sr.Transaction Manager

Phone: (630)659-8386 Email: jm378p@att.com

Broker Info

Company: Wendell Hollan Company: Cushman & Wakefield

Contact: CBRE Contact: Danny Jacobson

Phone: (630)573-7114 Phone: (312)470-2301

Email: wendell.hollan@cbre.com Email: danny.jacobson@cushwake.com

Company: Transwestern Company: Mid-America

Contact: Patrick Owens Contact: Adam Dreier

Phone: (312)881-7031 Phone: (414)390-1406

Email: patrick.owens@transwestern.com Email: adreier@midamericagr.com

Site Requirements

Size: 1,800 - 5,000 T.I. Allowance: _____

Term: 5 - 10 years Renewal Term: 5 + 5

Type of Center: power center outlot encap, regional mall, prime locations

Demographics

Population: Strong Demographics Traffic Counts: High traffic counts

Income: Strong incomes

Current Stores: hundreds New Stores: 150

RETAIL LIVE!

Retailer

Company: AT&T Mobility

Address: 2000 AT&T Center Drive Hoffman Estates Illinois 60192

Contact: Jeff Middlebrook Title: Real Estate Transaction Manager

Phone: (630)659-8286 Email: jm378p@att.com

Broker Info

Company: Cushman & Wakefield

Contact: Danny Jacobson- Chicago City Metro

Phone: (312)470-2301

Email: Danny.Jacobson@cushwake.com

Company: CBRE

Contact: Wendell Hollan- Chicago Suburban Metro

Phone: (630)573-7114

Email: wendell.hollan@cbre.com

Company: Transwestern

Contact: Patrick Owens- Downstate Illinois

Phone: (312)881-7031

Email: Patrick.Owens@transwestern.com

Company: Eric E. Burwell, LLC

Contact: Eric Burwell- Specified Projects

Phone: (217)735-4493

Email: eeburwell@aol.com

Site Requirements

Size: 1,800 - 2,200 sf

T.I. Allowance: _____

Term: 5

Renewal Term: 5 + 5

Type of Center: Large Box Anchored Center, Malls, High Profile Urban CBD

Demographics

Population: 10,000 +

Traffic Counts: 20,000 cpd +

Income: Upper to Mid Level

Current Stores: 300+

New Stores: 300+

RETAIL LIVE!

Retailer

Company: **Bagger Dave's**

Address: 27680 Franklin Road Southfield Michigan 48034

Contact: Misty Sirch Title: _____

Phone: (248)215-0025 Email: msirch@baggerdaves.com

Broker Info

Company: Howard Schwartz Commercial Real Estate Company: **Echo Real Estate Services**

Contact: Howard Schwartz Contact: Robyn Smart

Phone: (248)538-4800 Phone: (317)218-8103

Email: howard@hscre.com Email: rsmart@echoretail.com

Company: **JLL** Company: **Latitude Commercial**

Contact: Melissa Ruther Contact: Aaron McDermott

Phone: (513)477-1858 Phone: (219)864-0200

Email: melissa.ruther@am.jll.com Email: aaron@latitudeco.com

Site Requirements

Size: 4200sf T.I. Allowance: _____

Term: 10 Renewal Term: Four 5 yr. options

Type of Center: Prime Regional locations with excellent access

Demographics

Population: 50,000+ Traffic Counts: 30,000

Income: 60,000 Median

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Bonefish Grill

Address: 2200 N. Westshore Blvd. Tampa Florida 33607

Contact: Derrick Bay Title: Regional Development Director

Phone: (214)924-4203 Email: derrickbay@bloominbrands.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

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Site Requirements

Size: 5,000 +/- (varies) T.I. Allowance: Yes

Term: 10 Years Renewal Term: 6 - 5 years options

Type of Center: Lifestyle, upscale

Demographics

Population: 20,000+ Traffic Counts: _____

Income: _____

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: **Buffalo Wild Wings**

Address: 27680 Franklin Road Southfield Michigan 48034

Contact: Misty Sirch Title: Director of Real Estate

Phone: (248)215-0025 Email: msirch@baggerdaves.com

Broker Info

Company: Howard Schwartz Commercial Real Estate

Contact: Howard Schwartz

Phone: (248)538-4800

Email: howard@hscre.com

Company: **Echo Real Estate Services**

Contact: Robyn Smart

Phone: (317)218-8103

Email: rsmart@echoretail.com

Company: **Haskel Realty**

Contact: Sue Haskel

Phone: (727)851-9545

Email: sue@haskelrealty.com

Company: **Latitude Commercial**

Contact: Aaron McDermott

Phone: (219)864-0200

Email: aaron@latitudeco.com

Site Requirements

Size: 6,000-6,500sf

T.I. Allowance: _____

Term: 10

Renewal Term: Four 5 yr. options

Type of Center: Power Centers with excellent ingress and egress

Demographics

Population: 40,000

Traffic Counts: 25,000

Income: \$30,000 median

Current Stores: 44

New Stores: 3+

RETAIL LIVE!

Retailer

Company: Carrabbas

Address: 2200 N. Westshore Blvd. Tampa Florida 33607

Contact: Derrick Bay Title: Regional Development Director

Phone: (214)924-4203 Email: derrickbay@bloominbrands.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

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Company: _____ Company: _____

Contact: _____ Contact: _____

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Site Requirements

Size: 5,000 +/- (varies) T.I. Allowance: _____

Term: 10 Years Renewal Term: 6 - 5 years options

Type of Center: Lifestyle, upscale

Demographics

Population: Varies Traffic Counts: 20,000+

Income: \$75,000+

Current Stores: 160+ New Stores: _____

RETAIL LIVE!

Retailer

Company: Cash Store / Cottonwood Financial

Address: 1901 Gateway Drive, Suite 200 Irving Texas 75038

Contact: John Jackson Title: Real Estate Manager

Phone: (469)260-8230 Email: jjackson@cottonwoodfinancial.com

Broker Info

Company: CBRE - Retail Specialties Group Company: _____

Contact: Jacob Dell Contact: _____

Phone: (630)573-7088 Phone: _____

Email: jacob.dell@cbre.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1200 - 3000 SF T.I. Allowance: _____

Term: 3-5 Years Renewal Term: _____

Type of Center: Grocery Anchored

Demographics

Population: minimum 10,000 per trade area Traffic Counts: Heavy

Income: 35k - 85k median

Current Stores: 375 New Stores: _____

RETAIL LIVE!

Retailer

Company: Checker's

Address: 30 E. Adams, Suite 300 Chicago Illinois 60630

Contact: Curtis Rowe Title: Area Developer

Phone: (773)715-2186 Email: crowe2136@netzero.com

Broker Info

Company: Greenstone Partners Company: _____

Contact: Leo Solarte Contact: _____

Phone: (312)234-0387 Phone: _____

Email: leo@greenstone-partners.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 14,000 SF of Land for Prototypical, Single-Drive Thru 1,000 SF Building T.I. Allowance: _____

Term: 10-15 Years Renewal Term: Multiple 5 Year Terms

Type of Center: Free Standing Buildings at Hard Corners throughout Chicago

Demographics

Population: 60,000 within 3-Mile Radius Traffic Counts: 35,000+

Income: Middle Income

Current Stores: 10 New Stores: 3

RETAIL LIVE!

Retailer

Company: Claire's

Address: 2400 West Central Road Hoffman Estates Illinois 60192

Contact: Jim Doyle Title: Real Estate Manager

Phone: (847)898-0756 Email: Jim.Doyle@claires.com

Broker Info

Company: Stone Real Estate Corporation Company: _____

Contact: Jason Gustaveson Contact: _____

Phone: (312)372-2688 Phone: _____

Email: Jason@stonrealestate.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

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Site Requirements

Size: 900 -1,200 sq ft, min. width 20' T.I. Allowance: _____

Term: 10 Renewal Term: 5

Type of Center: enclosed malls, lifestyle center, CBD

Demographics

Population: 120,000 Trade Area Traffic Counts: heavy foot traffic by location

Income: varies

Current Stores: 1,900+ New Stores: _____

RETAIL LIVE!

Retailer

Company: Classy Nails & Spa

Address: 425 W. North Ave Chicago Illinois 60610

Contact: Danny Le Title: President

Phone: (708)717-4600 Email: dle@classynails.net

Broker Info

Company: Jameson Commercial Real Estate Company: _____

Contact: Robert Jay Friedman Contact: _____

Phone: (312)810-7203 Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 2,500-3,500 sf T.I. Allowance: _____

Term: 7-10 Years Renewal Term: 7-10 Years

Type of Center: Grocery Store Anchored, Large Parking Field Fashion Tenants

Demographics

Population: Regional Mall Criteria Traffic Counts: Regional Mall Criteria

Income: \$75,000

Current Stores: 12 New Stores: TBD

RETAIL LIVE!

Retailer

Company: Dollar Tree Stores Inc

Address: 500 Volvo Parkway Chesapeake Virginia 23320

Contact: Maureen Rooks Title: Real Estate Manager

Phone: (757)321-5673 Email: mrooks@dollartree.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

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Site Requirements

Size: 8,000 to 12,000 T.I. Allowance: _____

Term: 5 Renewal Term: 3 years

Type of Center: Freestanding/Strips

Demographics

Population: 20,000 Traffic Counts: deal specific

Income: 25,000-60,000

Current Stores: 5,000 New Stores: 500

RETAIL LIVE!

Retailer

Company: Domino's

Address: 24 Frank Lloyd Wright Drive Ann Arbor Michigan 48105

Contact: Ken Guevara Title: Midwest Real Estate Manager

Phone: (734)395-1365 Email: ken.guevara@dominos.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1200-2500 T.I. Allowance: _____

Term: 10 years Renewal Term: 5-10 years

Type of Center: _____

Demographics

Population: 10,000 Housholds Traffic Counts: 15,000

Income: N/A

Current Stores: 4,000 New Stores: 40-60

RETAIL LIVE!

Retailer

Company: **Dots Fashions**

Address: 30300 Emerald Valley Parkway Solon Ohio 44139

Contact: Peter Hogan Title: _____

Phone: _____ Email: phogan@simplyfashions.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 4,000 - 5,000 SF T.I. Allowance: _____

Term: 5 years Renewal Term: 3 five year options

Type of Center: Power, regional, and community shopping centers

Demographics

Population: ^{Trade area population of at least} 75,000 Traffic Counts: 20,000+

Income: 45,000 - 65,000

Current Stores: 420 New Stores: TBD

RETAIL LIVE!

Retailer

Company: DXL

Address: 555 Turnpike Street Canton MA 02021

Contact: Michelle Austin Title: Leasing Specialist

Phone: (650)393-9944 Email: austin@maconsultantsinc.com

Broker Info

Company: MA Consultants Inc. Company: MA Consultants Inc.

Contact: Michelle Austin Contact: Michelle Austin

Phone: (650)393-9944 Phone: (650)393-9944

Email: austin@maconsultantsinc.com Email: austin@maconsultantsinc.com

Company: MA Consultants Inc. Company: MA Consultants Inc.

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: austin@maconsultantsinc.com Email: austin@maconsultantsinc.com

Site Requirements

Size: 5,500 - 7,500 T.I. Allowance: _____

Term: _____ Renewal Term: Ten Years with Kick

Type of Center: Mixed

Demographics

Population: 500,000 to 1,000,000 Traffic Counts: 20,000+

Income: \$75,000

Current Stores: 350+ New Stores: _____

RETAIL LIVE!

Retailer

Company: **Family Dollar Stores**

Address: 10301 Monroe rd Matthews North Carolina 28105

Contact: Sonny Cardamone Title: Real Estate Manager

Phone: (630)200-6887 Email: scardamone@familydollar.com

Broker Info

Company: **Atwater Group**

Contact: Kalie Claytor

Phone: (312)332-0690

Email: ovitt@atwatergroup.com

Company: **Atwater Group**

Contact: David Soto

Phone: (312)446-7021

Email: soto@atwatergroup.com

Company: **Atwater Group**

Contact: Elizabeth Lucas

Phone: (312)332-0690

Email: hoffman@atwatergroup.com

Company: _____

Contact: _____

Phone: _____

Email: _____

Site Requirements

Size: 8,000 to 10,000 SF T.I. Allowance: _____

Term: 5-10 years Renewal Term: 5 years

Type of Center: Freestanding and Convenience Center Locations

Demographics

Population: Minimum of 2,200 Households in Trade Area

Traffic Counts: Minimum of 3,000 to 5,000 car per day

Income: Median Household Income Below \$50,000

Current Stores: 8,000+ Nation Wide New Stores: 375+

RETAIL LIVE!

Retailer

Company: Family Video Movie Club

Address: 2500 Lehigh Ave Glenview Illinois 60026

Contact: George Mavrogenes Title: Account Executive

Phone: (847)904-9142 Email: george.mavrogenes@familyvideo.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 3000 + T.I. Allowance: _____

Term: _____ Renewal Term: prefer to own

Type of Center: _____

Demographics

Population: drive time (appx 3 miles) minimum 20,000 in a 10 minute Traffic Counts: high

Income: \$40,000 - \$70,000

Current Stores: 700+ New Stores: yes

RETAIL LIVE!

Retailer

Company: Famous Dave's of America

Address: 12701 Whitewater Drive Minnetonka Minnesota 55343

Contact: Brad McNaught Title: Director of Real Estate

Phone: (952)294-1334 Email: brad.mcnaught@famousdaves.com

Broker Info

Company: Jones Lang LaSalle Company: _____

Contact: Adam Cody Contact: _____

Phone: (312)228-3985 Phone: _____

Email: adam.cody@am.jll.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 3,000 - 5,500 T.I. Allowance: _____

Term: 10 Years Renewal Term: four 5-year options

Type of Center: Pad or end-cap of retail center

Demographics

Population: 150,000 in five mile radius Traffic Counts: 25,000 plus

Income: \$60,000 plus

Current Stores: 195 New Stores: 15- 30 this year

RETAIL LIVE!

Retailer

Company: **Fantastic Sams**

Address: 9930 Derby Ln Westchester Illinois 60154

Contact: Bill Schwartz Title: Franchise Business Consultant

Phone: (262)677-1768 Email: bschwartz@fantasticsams.com

Broker Info

Company: **Buyers Realty Inc.** Company: _____

Contact: Rueben Rischall Contact: _____

Phone: (312)560-2224 Phone: _____

Email: reuben@buyersrealtyinc.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 900-1400 sq ft T.I. Allowance: _____

Term: 5 year Renewal Term: 5 year

Type of Center: Mid / upscale grocers and big box retailers

Demographics

Population: Primary trade area of 30,000 Traffic Counts: High visibility storefront, easy ingress / egress, ample parking, strong co-tenancy

Income: Moderate Income

Current Stores: 1,200 in North America New Stores: 2,000 salons by 2020

RETAIL LIVE!

Retailer

Company: Flix Brewhouse

Address: 2000 S.IH-35, Suite Q11 Round Rock Texas 78681

Contact: Matt Silvers Title: Senior Vice President of Real Estate

Phone: (512)238-0938 Email: msilvers@flixbrewhouse.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 38,000-40,000 T.I. Allowance: _____

Term: 15 years Renewal Term: three 5 year terms

Type of Center: Regional, Lifestyle, town center, urbanscape, community shopping center

Demographics

Population: 150,000 people within 5 miles or 10 mins of drive time Traffic Counts: 35,000+

Income: \$65,000+ ahi

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Goodwill Industries

Address: 5300 North 118th Ct Milwaukee Wisconsin 53225

Contact: Joan Farrell Title: Vice President and General Counsel

Phone: (414)847-4121 Email: Joan.Farrell@goodwillsew.com

Broker Info

Company: GreatStreet Realty Partners

Contact: Matt Moran

Phone: (847)472-5000

Email: matt@greatstreetrealty.com

EDG 18 Commercial Real Estate Group 700 W. Virginia St., Suite 302 Milwaukee, WI 53204 414.448.1355 D 414.751.1900 F 414.708.1818 C Yoni@EDG18.com EDG 18 Commercial Real Estate Group

Company: _____

Contact: Yoni Zvi

Phone: (414)751-1900

Email: Yoni@EDG18.com

Company: CBRE

Contact: Carole Borg

Phone: (630)573-7115

Email: carole.borg@cbre.com

Company: _____

Contact: _____

Phone: _____

Email: _____

Site Requirements

Size: 2-3 Acres T.I. Allowance: _____

Term: 10 Years Renewal Term: _____

Type of Center: Grocery Anchored Power Center (preferred)

Demographics

Population: Dependent upon market Traffic Counts: Dependent upon market

Income: Dependent upon market

Current Stores: 57 New Stores: _____

RETAIL LIVE!

Retailer

Company: Great Clips

Address: 4400 West 78th St. Suite 700 Minneapolis Minnesota 55435

Contact: Nate Minnis Title: Real Estate Manager

Phone: (217)766-8112 Email: nate.minnis@greatclips.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 800-1200 sqft T.I. Allowance: _____

Term: Negotiable Renewal Term: 5 years

Type of Center: Anchored or outbuilding to anchor

Demographics

Population: 20,000 residential Traffic Counts: 20,000 +

Income: \$35,000+

Current Stores: 3600+ New Stores: _____

RETAIL LIVE!

Retailer

Company: Great Clips

Address: 4400 W 78th St. Suite 700 Minneapolis Minnesota 55435

Contact: Jeff Tucker Title: Real Estate Manager

Phone: (909)747-7249 Email: jeff.tucker@greatclips.com

Broker Info

Company: Epsteen & Assoc

Contact: Mike Getz

Phone: (310)451-8171

Email: mgetz@epsteen.com

Company: Berkshire Hathaway

Contact: Ryan Rogers

Phone: (760)845-4294

Email: ryanrogersre@gmail.com

Company: _____

Contact: _____

Phone: _____

Email: _____

Company: _____

Contact: _____

Phone: _____

Email: _____

Site Requirements

Size: 1000 T.I. Allowance: _____

Term: 5 Years Renewal Term: 5 Years

Type of Center: Grocery and Power Anchored Shopping Centers

Demographics

Population: 25,000 Traffic Counts: NA

Income: above \$50K

Current Stores: 3600 New Stores: 225

RETAIL LIVE!

Retailer

Company: Hair Cuttery

Address: 527 Old Northwest Highway Barrington Illinois 60010

Contact: Richard Barbour Title: Senior Regional Leasing Manager

Phone: (847)277-9397 Email: rbarbour@ratnerco.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1,200 T.I. Allowance: _____

Term: 5 Years Renewal Term: 5 Years

Type of Center: Food-Drug--Mixed

Demographics

Population: 50,000 Traffic Counts: 20,000+

Income: \$35,000+

Current Stores: 918 New Stores: 40+

RETAIL LIVE!

Retailer

Company: Heartland Dental

Address: 1200 Network Centre Drive Effingham Illinois 62401

Contact: Jason Benline Title: Development Analyst

Phone: (217)540-8370 Email: jbenline@heartland.com

Broker Info

Company: Tenant Advocates Company: Great Street Realty

Contact: Carol Narens Pahl Contact: Steve Pilafas

Phone: (317)413-1122 Phone: (847)472-5008

Email: carol@tenantadvocatesinc.com Email: steve@greatstreetrealty.com

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 2800-3200 T.I. Allowance: _____

Term: 5 Renewal Term: 5 years

Type of Center: Retail

Demographics

Population: 20,000 Traffic Counts: 20,000

Income: 50,000

Current Stores: 630 New Stores: 55-60 annually

RETAIL LIVE!

Retailer

Company: Jersey Mikes Subs

Address: 644 S Fifth Avenue Des Plaines Illinois 60016

Contact: Joe Rybowicz Title: _____

Phone: (847)296-0828 Email: jrybowicz@jerseymikes.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1400 sq ft T.I. Allowance: _____

Term: 5 years Renewal Term: 3 five year options

Type of Center: _____

Demographics

Population: _____ Traffic Counts: _____

Income: _____

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Jewel Osco

Address: 150 Pierce Road Itasca Illinois 60143

Contact: David Hene Title: Senior Real Estate Manager

Phone: (630)948-6076 Email: david.hene@jewelosco.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 60,000 T.I. Allowance: _____

Term: TBD Renewal Term: TBD

Type of Center: Community, Neighborhood, Freestanding

Demographics

Population: 25,000 Traffic Counts: 25,000

Income: \$75,000 Median HH

Current Stores: 185 New Stores: _____

RETAIL LIVE!

Retailer

Company: Jimmy John's Gourmet Sandwiches

Address: 2212 Fox Dr. Champaign Illinois 61682

Contact: Chris Newman Title: Director of Real Estate

Phone: (217)356-9900 Email: realestate@jimmyjohns.com

Broker Info

Company: Baum Realty Company: _____

Contact: Allen Joffe Contact: _____

Phone: (312)275-3120 Phone: _____

Email: allen@baumrealty.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1000-1500 sf T.I. Allowance: _____

Term: 5-10 years Renewal Term: 2-3 five year options

Type of Center: Freestanding, strip, grovery, power, CBD streetfront

Demographics

Population: >20K daytime in 5 min. drive. Traffic Counts: 40K

Income: \$40K median

Current Stores: 2050 New Stores: 300

RETAIL LIVE!

Retailer

Company: Kilwins Chocolates Franchise Inc.

Address: 3N745 Arbor Creek Road St Charles Illinois 60175

Contact: Steve Titus Title: VP- Franchise Development

Phone: (630)631-2123 Email: stitus@kilwinsfranchise.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1000 sq. ft - 1500 sq. ft. T.I. Allowance: _____

Term: 5 year Renewal Term: two 5 year options

Type of Center: Lifestyle

Demographics

Population: N/A Traffic Counts: Foot-traffic - not car count is our requirement

Income: middle to upper or vacation area

Current Stores: 78 New Stores: 10

RETAIL LIVE!

Retailer

Company: Kwik Trip Inc

Address: 1626 Oak Street La Crosse Wisconsin 54602

Contact: Hans Zietlow Title: Director of Real Estate

Phone: (608)793-6200 Email: hzietlow@kwiktrip.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 87,120 T.I. Allowance: _____

Term: _____ Renewal Term: Purchase Only

Type of Center: _____

Demographics

Population: 20,000 Traffic Counts: 20,000

Income: N/A

Current Stores: 446 New Stores: 30

RETAIL LIVE!

Retailer

Company: Laundrylux

Address: 461 Doughty Blvd Inwood New York 11096

Contact: Allen Berndt Title: Regional Business Development Manager

Phone: (516)371-4400 Email: skurtzman@laundrylux.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1,500 minimum T.I. Allowance: _____

Term: 10 Years Renewal Term: _____

Type of Center: _____

Demographics

Population: 12,000/square mile Traffic Counts: _____ sites should be on a major street with other retail stores

Income: customer base annual income below \$75,000

Current Stores: TBD New Stores: TBD

RETAIL LIVE!

Retailer

Company: Maurices

Address: 105 West Superior Street Duluth Minnesota 55802

Contact: Chris Thompson Title: AVP, Real Estate

Phone: (218)249-6645 Email: cthompson@maurices.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 5,000 Sq. Ft., Minimum of 45' of frontage T.I. Allowance: _____

Term: 5 Years Renewal Term: 3 - 5 Year Options

Type of Center: Community Centers, Small Malls, Power Centers, Regional Malls, Lifestyle Centers

Demographics

Population: 25,000 to 150,000+ Traffic Counts: 25,000+

Income: \$50,000 to \$100,000

Current Stores: 950 New Stores: 50

RETAIL LIVE!

Retailer

Company: McDonald's

Address: 2111 McDonald's Drive Oak Brook Illinois 60532

Contact: Maurice King Title: _____

Phone: (813)748-4216 Email: _____

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1 acre T.I. Allowance: _____

Term: 20 year initial term Renewal Term: 8, 5 year options

Type of Center: Varies

Demographics

Population: Varies Traffic Counts: All

Income: 14,000+

Current Stores: 250 to 300+ Nationwide New Stores: _____

RETAIL LIVE!

Retailer

Company: Menchie's Frozen Yogurt

Address: 17555 Ventura Blvd, Ste 200 Encino California 91316

Contact: David Goldberg Title: _____

Phone: _____ Email: david.goldberg@menchies.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1,000 - 1,600 T.I. Allowance: _____

Term: 10 years Renewal Term: Two 5 years

Type of Center: Larger, anchored, shopping centers

Demographics

Population: _____ Traffic Counts: _____

Income: _____

Current Stores: 430 New Stores: 300

RETAIL LIVE!

Retailer

Company: MetroPCS

Address: 5543 W Manchester Ave. Los Angeles California 90045

Contact: Don Masari Title: Real Estate Manager

Phone: (323)639-0399 Email: don@bluewireless.net

Broker Info

Company: Greenstone Partners Company: _____

Contact: Leo Solarte Contact: _____

Phone: (312)234-0387 Phone: _____

Email: leo@greenstone-partners.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 800-1,400 T.I. Allowance: _____

Term: 3 Years Renewal Term: 3 Years

Type of Center: Neighborhood Strip Centers, Neighborhood Storefronts

Demographics

Population: 60,000 within 3-Mile Radius Traffic Counts: 25,000

Income: _____

Current Stores: 50 New Stores: 25

RETAIL LIVE!

Retailer

Company: Moe's Southwest Grill

Address: 200 Glenridge Point Parkway Suite 200 Atlanta Georgia 30342

Contact: Phil Russo Title: Sr. Director of Real Estate

Phone: (330)421-8573 Email: prusso@moes.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 2400 - 2800 sq ft T.I. Allowance: _____

Term: 10 year Renewal Term: _____

Type of Center: Strong Anchored centers or high profile convenience centers

Demographics

Population: 30K minimum within 2 miles Traffic Counts: 20K - 25K VPD

Income: _____
\$50K median HH income minimum within 2 miles

Current Stores: 569 New Stores: _____

RETAIL LIVE!

Retailer

Company: **Noodles and Company** _____

Address: **Hamra Enterprises 1855 South Ingram Mill Road Missouri 65804** _____

Contact: **Ben Kaplan** _____ Title: **VP of Real Estate and Development** _____

Phone: **(617)418-9039** _____ Email: **bkaplan@teamhamra.com** _____

Broker Info

Company: **National Commercial Brokers** _____ Company: _____

Contact: **Brian Nadler** _____ Contact: _____

Phone: **(781)254-5675** _____ Phone: _____

Email: **brian@nationalcommercial.com** _____ Email: _____

Company: **Pace Properites** _____ Company: _____

Contact: **Mike Swearngin** _____ Contact: _____

Phone: **(314)785-7635** _____ Phone: _____

Email: **mswearngin@paceproperties.com** _____ Email: _____

Site Requirements

Size: **2500** _____ T.I. Allowance: _____

Term: **10 year** _____ Renewal Term: _____

Type of Center: **All** _____

Demographics

Population: **TBD** _____ Traffic Counts: **30,000 +** _____

Income: **60,000 +** _____

Current Stores: **10** _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Office Max

Address: _____

Contact: David Delach Title: _____

Phone: _____ Email: david.delach@officedepot.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 15k+ T.I. Allowance: _____

Term: 10 years Renewal Term: 5 years

Type of Center: _____

Demographics

Population: _____ Traffic Counts: _____

Income: _____

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Outback Steakhouse

Address: 2200 N. Westshore Blvd. Tampa Florida 33607

Contact: Derrick Bay Title: Regional Development Director

Phone: (214)924-4203 Email: derrickbay@bloominbrands.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 5,000 +/- (varies) T.I. Allowance: _____

Term: 10 Years Renewal Term: 6 - 5 years options

Type of Center: Lifestyle, upscale

Demographics

Population: Varies Traffic Counts: 20,000+

Income: \$75,000+

Current Stores: 160+ New Stores: _____

RETAIL LIVE!

Retailer

Company: Panda Express

Address: 1683 Walnut Grove Ave Rosemead California 91770

Contact: Jim Tarpey Title: Senior Real Estate Manager

Phone: (708)227-1823 Email: Jim.Tarpey@PandaRG.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: End Cap: Approx. 2,000 sq ft,
Freestanding: 3,000 sq.ft T.I. Allowance: _____

Term: 20 years Renewal Term: 4 - 5 year options

Type of Center: Power Center, with strong national tenants and anchors

Demographics

Population: in 10 mile drive time: Population
65,000; Day Population 30,000 Traffic Counts: 45,000 cars combined main cross streets

Income: n/a

Current Stores: 1785 New Stores: 120 (2014), the same for 2015

RETAIL LIVE!

Retailer

Company: Panera Bread

Address: 3051 Oak Grove Road Downers Grove Illinois 60515

Contact: Ben Kaplan Title: VP of Real Estate and Development

Phone: (617)418-9039 Email: bkaplan@teamhamra.com

Broker Info

Company: Newmark Company: _____

Contact: Bill Selonick Contact: _____

Phone: (312)224-3211 Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 4200 T.I. Allowance: _____

Term: _____ Renewal Term: 10 year term

Type of Center: All

Demographics

Population: Strong Daytime Population Traffic Counts: 30,000 +

Income: \$60,000 minimum

Current Stores: 35 in greater Chicago New Stores: _____

RETAIL LIVE!

Retailer

Company: Party City Retail Group

Address: 35901 Veronica Livonia Michigan 48150

Contact: Josh Goldstein Title: Senior Real Estate Manager

Phone: (734)478-4767 Email: jgoldstein@partycity.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 12,000-16,000 T.I. Allowance: _____

Term: 10 years Renewal Term: 3 at 5 years each

Type of Center: Co-tenancy, visibility and signage are critical

Demographics

Population: 100,000+ Traffic Counts: TBD

Income: \$50,000+

Current Stores: 880 New Stores: TBD

RETAIL LIVE!

Retailer

Company: Pet Supplies Plus

Address: 17197 N. Laurel Park Drive Suite 402 Livonia Michigan 48152

Contact: Ryan Johnson Title: Real Estate Manager

Phone: (734)793-6540 Email: aneely@petsuppliesplus.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 6,000-10,000 sq ft T.I. Allowance: Turnkey

Term: 10 year Renewal Term: _____

Type of Center: Freestanding, Strips, Community Center

Demographics

Population: 80,000 within 5 miles Traffic Counts: 15,000+

Income: \$40,000-\$60,000

Current Stores: 300+ New Stores: _____

RETAIL LIVE!

Retailer

Company: Pet Supplies Plus

Address: 17197 N. Laurel Park Drive Suite 402 Livonia Michigan 48152

Contact: Victor Baeten Title: Director of Real Estate

Phone: (734)793-6540 Email: aneely@petsuppliesplus.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 6,000-10,000 sq ft T.I. Allowance: Turnkey

Term: 10 years Renewal Term: _____

Type of Center: Freestanding, Strips, Community Centers

Demographics

Population: 80,000 within 5 miles Traffic Counts: 15,000+

Income: \$40,000 - \$60,000

Current Stores: 300+ New Stores: _____

RETAIL LIVE!

Retailer

Company: Pet Supplies Plus

Address: 17197 N. Laurel Park Dr. Suite 402 Livonia Michigan 48152

Contact: Donna Capichano Title: SVP Real Estate Development

Phone: (734)793-6540 Email: aneely@petsuppliesplus.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 6,000-10,000 sq. ft T.I. Allowance: _____

Term: 10 Years Renewal Term: _____

Type of Center: Freestanding, Strips, Community Centers

Demographics

Population: 80,000 withing 5 miles Traffic Counts: 15,000+

Income: \$40,000-\$60,000

Current Stores: 300 New Stores: _____

RETAIL LIVE!

Retailer

Company: **Regis/Supercuts**

Address: 7201 Metro Blvd Minneapolis Minnesota 55439

Contact: Allison Charney Title: Director of Real Estate

Phone: (952)918-4706 Email: allison.charney@regiscorp.com

Broker Info

Company: Cushman Wakefield (Chicago City and Suburbs)

Contact: Jack Siragusa

Phone: (312)470-1825

Email: jack.siragusa@cushwake.com

Company: Mid-America (Minneapolis/Twin Cities)

Contact: Johnny Reimann

Phone: (952)563-6677

Email: jreimann@midamericagr.com

Company: **CBRE (St. Louis)**

Contact: Paul D. Fusz

Phone: (314)655-6046

Email: Paul.Fusz@cbre.com

Company: **CBRE (Milwaukee)**

Contact: Ben Weiland

Phone: (414)274-1650

Email: benjamin.weiland@cbre.com

Site Requirements

Size: 1,000 - 1,400 sf

T.I. Allowance: _____

Term: 5 yrs

Renewal Term: 2 5-yr Options

Type of Center: All Convenience, Grocery, multi-tenant, street front considered

Demographics

Population: 3 mi, 30k

Traffic Counts: >10k vpd

Income: Avg HHI >\$65k

Current Stores: >9,000 world wide

New Stores: 200+

RETAIL LIVE!

Retailer

Company: rue21

Address: 800 Commonwealth Dr Warrendale Pennsylvania 15086

Contact: Lee Berger Title: _____

Phone: (724)776-9780 Email: lberger@rue21.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 7000 T.I. Allowance: _____

Term: 5 years Renewal Term: 5 years

Type of Center: strip, mall, outlet

Demographics

Population: 10000 Traffic Counts: 20000

Income: 40000

Current Stores: 1125 New Stores: 100

RETAIL LIVE!

Retailer

Company: Sally Beauty Holdings

Address: 3001 Colorado Blvd. Denton Texas 75039

Contact: Nicole Curtis Title: Sr. Real Estate Representative

Phone: (940)297-4930 Email: ncurtis@sallybeauty.com

Broker Info

Company: CBRE (Chicago metro area; NW Indiana)

Contact: Marcy Wood

Phone: (630)816-9555

Email: marcy.wood@cbre.com

Company: Cassidy Turley (Indiana)

Contact: Bill French

Phone: (317)639-0430

Email: bill.french@cassidyurley.com

Company: _____

Contact: _____

Phone: _____

Email: _____

Company: _____

Contact: _____

Phone: _____

Email: _____

Site Requirements

Size: Ideally 1,600 sf T.I. Allowance: _____

Term: 5 Years Renewal Term: 2 5-Year Terms

Type of Center: Power Center

Demographics

Population: Min. 35,000 in 3-miles Traffic Counts: Varies

Income: Varies

Current Stores: 4,700 + corporately-owned New Stores: 160

RETAIL LIVE!

Retailer

Company: Save a Lot Food Stores

Address: 1309 Nutmeg Ct, Unit D Mt. Prospect Illinois 60056

Contact: Ned Lips Title: Licensed Market Development Manager

Phone: (314)691-4286 Email: ned.lips@savealot.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 15,000 T.I. Allowance: _____

Term: 5-10 years Renewal Term: 3 5 year terms

Type of Center: Strip center in a low to moderate income area

Demographics

Population: 20,000 plus Traffic Counts: good

Income: Under \$50,000 MHH

Current Stores: 1350+ New Stores: 4+ in this region

RETAIL LIVE!

Retailer

Company: Shelby's

Address: 2765 W. Grand Avenue Waukegan Illinois 60085

Contact: Gary Leff Title: CEO

Phone: (312)953-8379 Email: Gary@laredohospitality.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1400 - 1800 sf T.I. Allowance: _____

Term: 5 Year Term Renewal Term: Two to three five year renewals

Type of Center: Grocery anchored multi tenant shopping center

Demographics

Population: 33,000 w/in 3 mile radius Traffic Counts: 25,000

Income: 60K+

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Shoe Sensation

Address: 253 America Place Jeffersonville Indiana 47130

Contact: Deborah Parson Title: Director of Real Estate

Phone: (812)920-1105 Email: dparson@shoesensation.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 4,500-6,000 T.I. Allowance: _____

Term: _____ Renewal Term: 5yrs

Type of Center: Strip, Mall

Demographics

Population: 30,000-100,000 Traffic Counts: 15,000+

Income: 30,000+

Current Stores: 102 New Stores: _____

RETAIL LIVE!

Retailer

Company: Simply Fashion Stores

Address: 2500 Crestwood Blvd. Birmingham Alabama 35210

Contact: Peter Hogan Title: Director of Real Estate

Phone: (205)951-1734 Email: phogan@simplyfashions.com

Broker Info

Company: CRMC (Chicago Area)

Contact: Todd Cabanban & Marc Ruben

Phone: (312)477-0342

Email: todd@crmcr.com

Company: First Commercial (Michigan)

Contact: Bryan Terrace

Phone: (248)415-2305

Email: BTerrace@firstcommercial.net

Colliers International

Company: (Wisconsin)

Contact: Sean Osborne

Phone: (262)327-4472

Email: Sean.Osborne@colliers.com

Company: Suntide Commercial Realty (Minnesota)

Contact: Steven Dombrovski

Phone: (651)209-9612

Email: steve@suntide.com

Site Requirements

Size: Simply Fashions: 3,000 to 3,500/
Dots: 3,500 to 4,200

T.I. Allowance: _____

Term: Three or Five Years

Renewal Term: Three or Five years

Type of Center: Discount, Grocery, Big Box or Shadow Centers. Street Locations. Malls

Demographics

Population: 75,000 in immediate trade area Traffic Counts: 20,000+

Income: Low to Middle

Current Stores: 275+

New Stores: 100+

RETAIL LIVE!

Retailer

Company: Snap Kitchen

Address: 3423 Guadalupe Street Austin Texas 78705

Contact: Bill McCarthy Title: _____

Phone: (512)428-4000 Email: bill_mccarthy@snapkitchen.com

Broker Info

Company: Cushman Wakefield Company: _____

Contact: Jack Siragusa Contact: _____

Phone: (312)470-1825 Phone: _____

Email: jack.siragusa@cushwake.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 900-1,200 square feet T.I. Allowance: _____

Term: 10 year Renewal Term: two 5-year options to renew

Type of Center: Convenience based - neighborhood or strip

Demographics

Population: 50,000 population D residential, 30,000 daytime population Traffic Counts: 35,000 cars per day

Income: \$75,000 median household income

Current Stores: 19+ New Stores: 25-35 new stores in 2015

RETAIL LIVE!

Retailer

Company: Spirit Halloween

Address: 6826 Black Horse Pike Egg Harbor Township New Jersey 08234

Contact: Tina Charnitsky Title: Manager, Real Estate

Phone: (609)645-5698 Email: tina.charnitsky@spirithalloween.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 5,000 to 50,000 T.I. Allowance: _____

Term: 3 months: August 1 to November 16 Renewal Term: n/a

Type of Center: Mall, Strip Center, Freestanding, Pad Site

Demographics

Population: 30,000+ 3-mile radius Traffic Counts: 25,000 vehicles per day

Income: 65,000

Current Stores: 1102 New Stores: 1150

RETAIL LIVE!

Retailer

Company: SportClips

Address: 101 W. 22nd St. Suite 109 Lombard Illinois 60148

Contact: Matt Kamm Title: Dir. of Store Development

Phone: (630)205-1498 Email: matt.kamm@kohlerandassociatesllc.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1200 T.I. Allowance: _____

Term: 5 year Renewal Term: _____

Type of Center: 25,000

Demographics

Population: TBD Traffic Counts: TBD

Income: TBD

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Stella's Place

Address: 2700 S. River Road Des Plaines Illinois 60018

Contact: Charity Johns Title: Vice President of Operations

Phone: (312)919-0734 Email: charity@laredohospitality.com

Broker Info

Company: Escalona Real Estate, LLC Company: _____

Contact: Noel Escalona Contact: _____

Phone: (847)460-0096 Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1500 T.I. Allowance: _____

Term: 5 Renewal Term: _____

Type of Center: All

Demographics

Population: 10,000 in mile Traffic Counts: 20,000

Income: 50,000 to 75,000

Current Stores: 24 New Stores: 14

RETAIL LIVE!

Retailer

Company: Subway Real Estate

Address: 325 Bic Drive Milford Connecticut 06461

Contact: Subway Real Estate Title: Leasing Department

Phone: (800)888-4848 Email: www.subway.com

Broker Info

Company: Subway Real Estate Company: _____

Contact: Leasing Dept Contact: _____

Phone: (800)888-4848 Phone: _____

Email: www.subway.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 1200-1600 20-25 ft frontage T.I. Allowance: _____

Term: 5 Year Renewal Term: (3) Five year

Type of Center: Retail- Strip

Demographics

Population: 15,000 working within 1 mile or less Traffic Counts: 25-50 VPD

Income: tba

Current Stores: 43,000 New Stores: 5,000

RETAIL LIVE!

Retailer

Company: **Taco Bell** _____

Address: _____

Contact: Ryan Huo _____ Title: _____

Phone: _____ Email: ryan.huo@tacobell.com _____

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: _____ T.I. Allowance: _____

Term: _____ Renewal Term: _____

Type of Center: _____

Demographics

Population: _____ Traffic Counts: _____

Income: _____

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Tide Dry Cleaners

Address: 2 P&G Plaza Cincinnati Ohio 45202

Contact: _____ Title: _____

Phone: _____ Email: _____

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 3000 SF +/- T.I. Allowance: _____

Term: 10 years Renewal Term: Two 5 year options

Type of Center: Anchored Shopping Center

Demographics

Population: 40,000 people within a 6 minute drive time Traffic Counts: 25,000 VPD on main road

Income: \$100,000 median

Current Stores: 25+ New Stores: 5+

RETAIL LIVE!

Retailer

Company: Tuesday Morning

Address: 6250 LBJ Freeway Dallas Texas 75240

Contact: Karen Slayton Title: Director- Real Estate

Phone: (972)419-2731 Email: kslayton@tuesdaymorning.com

Broker Info

Company: Transwestern Company: _____

Contact: Patrick Owens Contact: _____

Phone: (312)881-7031 Phone: _____

Email: patrick.owens@transwestern.com Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 12,500 SF T.I. Allowance: _____

Term: 5 years Renewal Term: 5 Years

Type of Center: All Types

Demographics

Population: 5 miles - 175,000 people Traffic Counts: 30,000 cpd

Income: 5 miles - 45,000

Current Stores: _____ New Stores: _____

RETAIL LIVE!

Retailer

Company: Verizon Wireless

Address: 1515 Woodfield Road, Suite 1400 Schaumburg Illinois 60173

Contact: Benjamin Harris Title: Real Estate Manager

Phone: (847)706-7512 Email: benjamin.harris4@verizonwireless.com

Broker Info

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 4,500 T.I. Allowance: _____

Term: _____ Renewal Term: 5

Type of Center: Retail

Demographics

Population: 100,000 + Traffic Counts: 30,000

Income: 60,000

Current Stores: 109 stores in IL, WI, IN, MI, IA New Stores: _____

RETAIL LIVE!

Retailer

Company: Walgreens

Address: 106 Wilmot Road Deerfield Illinois 60015

Contact: Todd Frank Title: Senior Real Estate Manager

Phone: (847)315-4575 Email: todd.frank@walgreens.com

Broker Info

Company: NA Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: +/- 14,0000 s.f. T.I. Allowance: _____

Term: NA Renewal Term: 20 years firm

Type of Center: Freestanding or endcap in suburbs, flexible in urban areas.

Demographics

Population: 20,000 in a mile and a half Traffic Counts: 25,000

Income: NA

Current Stores: 8,000 New Stores: _____

RETAIL LIVE!

Retailer

Company: Wendy's of Missouri

Address: 1855 South Ingram Mill Road Springfield Missouri 65804

Contact: Ben Kaplan Title: VP of Real Estate and Development

Phone: (617)418-9039 Email: bkaplan@teamhamra.com

Broker Info

Company: _____ Company: _____

Contact: Adam Hartig Contact: _____

Phone: (573)355-0827 Phone: _____

Email: _____ Email: _____

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 3500 T.I. Allowance: _____

Term: _____ Renewal Term: 10 year term

Type of Center: Freestanding

Demographics

Population: TBD Traffic Counts: TBD

Income: TBD

Current Stores: 35 New Stores: _____

RETAIL LIVE!

Retailer

Company: **XSport Fitness**

Address: 47 W 210 Highway 30 Big Rock Illinois 60511

Contact: Brett Zimmerman Title: _____

Phone: _____ Email: _____

Broker Info

Company: **Sierra U.S.** Company: **Sierra U.S.**

Contact: Brett Zimmerman Contact: Brett Zimmerman

Phone: (312)254-0720 Phone: (312)254-0720

Email: bzimmerman@sierraus.com Email: bzimmerman@sierraus.com

Company: _____ Company: _____

Contact: _____ Contact: _____

Phone: _____ Phone: _____

Email: _____ Email: _____

Site Requirements

Size: 20-40,000 T.I. Allowance: _____

Term: 10 year Renewal Term: 2 five year options

Type of Center: _____

Demographics

Population: 75,000 people in 3 miles Traffic Counts: 25,000 vehicles per day

Income: 50,000+

Current Stores: 25+ New Stores: _____

Broker Directory

Retailer	Company	Broker Contact
7-Eleven	Greenstone Partners	Leo Solarte
AAA	Jones Lang LaSalle	Jason Trombley
At Home	Jones Lang LaSalle	Adam Cody
Autonation	Jones Lang LaSalle	Adam Cody & Jason Press
Bar Mas	Greenstone Partners	Leo Solarte
Blu Dot	Jones Lang LaSalle	Adam Cody & Jason Trombley
Boardroom	Jones Lang LaSalle	Adam Cody & Daniel Grasso
Bowlmor	Jones Lang LaSalle	Adam Cody & Jason Press
Burger King	Greenstone Partners	Leo Solarte
CATO	Jones Lang LaSalle	Adam Cody & Daniel Grasso
Checker's	Greenstone Partners	Leo Solarte
Corner Bakery	Jones Lang LaSalle	Adam Cody
Discount Tire	Jones Lang LaSalle	Adam Cody
Dunkin' Donuts	Greenstone Partners	Leo Solarte
Earl of Sandwich	Greenstone Partners	Leo Solarte
Famous Dave's	Jones Lang LaSalle	Adam Cody
First Midwest Bank	Jones Lang LaSalle	Adam Cody & Jason Trombley
Food 4 Less	Jones Lang LaSalle	Adam Cody & Lew Kornberg
Fruitful Yield	Jones Lang LaSalle	Jason Trombley
Harold's Chicken Shack	Greenstone Partners	Leo Solarte
Henry's Tavern	Jones Lang LaSalle	Jason Trombley
JCPenney	Jones Lang LaSalle	Adam Cody
Kaiser Bakery	Jones Lang LaSalle	Adam Cody & Jason Trombley
MetroPCS	Greenstone Partners	Leo Solarte
Miller's Alehouse	Jones Lang LaSalle	Adam Cody
Miska's	Greenstone Partners	Leo Solarte
North Community Bank	Jones Lang LaSalle	Adam Cody & Jason Trombley
Rainforest Learning Center	Jones Lang LaSalle	Daniel Grasso
Regus Express	Jones Lang LaSalle	Adam Cody & Jason Trombley
Seedays	Jones Lang LaSalle	Adam Cody, Jason Press, Lew Kornberg
Shinola	Jones Lang LaSalle	Jason Trombley
Speedy Cash	Greenstone Partners	Leo Solarte
T-Mobile	Jones Lang LaSalle	Jason Trombley
Total Nutrition	Jones Lang LaSalle	Adam Cody & Daniel Grasso
Wings	Jones Lang LaSalle	Daniel Grasso
WingStop	Greenstone Partners	Leo Solarte
Wintrust	Jones Lang LaSalle	Adam Cody & Jason Trombley

Broker Directory, cont'd.

Phone Number	Email Address	Market Represented
(312) 234-0387	leo@greenstone-partners.com	Illinois
312-228-3753	jason.trombley@am.jll.com	Chicago Metro
312-228-3985	adam.cody@am.jll.com	Illinois
312-228-3985, 312-228-3980	adam.cody@am.jll.com, jason.press@am.jll.com	Chicago Metro
(312) 234-0388	leo@greenstone-partners.com	Illinois
312-228-3985, 312-228-3753	adam.cody@am.jll.com, jason.trombley@am.jll.com	Chicago
312-228-3985, 312-228-3658	adam.cody@am.jll.com, daniel.grasso@am.jll.com	Chicago Metro
312-228-3985, 312-228-3980	adam.cody@am.jll.com, jason.press@am.jll.com	Chicago Metro
(312) 234-0389	leo@greenstone-partners.com	Chicago CBD
312-228-3985, 312-228-3658	adam.cody@am.jll.com, daniel.grasso@am.jll.com	Chicago Metro
(312) 234-0390	leo@greenstone-partners.com	Illinois
312-228-3985	adam.cody@am.jll.com	Chicago Metro
312-228-3986	adam.cody@am.jll.com	Chicago Metro
(312) 234-0391	leo@greenstone-partners.com	Franchisees throughout Chicago MSA
(312) 234-0392	leo@greenstone-partners.com	Illinois
312-228-3987	adam.cody@am.jll.com	Chicago Metro
312-228-3985, 312-228-3753	adam.cody@am.jll.com, jason.trombley@am.jll.com	Chicago Metro
312-228-3985, 312-228-3607	adam.cody@am.jll.com, lew.kornberg@am.jll.com	Chicago Metro
312-228-3753	jason.trombley@am.jll.com	Chicago Metro
(312) 234-0397	leo@greenstone-partners.com	Illinois, Indiana
312-228-3753	jason.trombley@am.jll.com	Chicago
312-228-3985	adam.cody@am.jll.com	Chicago Metro
312-228-3985, 312-228-3753	adam.cody@am.jll.com, jason.trombley@am.jll.com	Chicago
(312) 234-0394	leo@greenstone-partners.com	Illinois
312-228-3985	adam.cody@am.jll.com	Chicago Metro
(312) 234-0396	leo@greenstone-partners.com	Western Suburbs
312-228-3985, 312-228-3753	adam.cody@am.jll.com, jason.trombley@am.jll.com	Chicago Metro
312-228-3658	daniel.grasso@am.jll.com	Chicago
312-228-3985, 312-228-3753	adam.cody@am.jll.com, jason.trombley@am.jll.com	Chicago
312-228-3985, 312-228-3980, 312-228-3607	adam.cody@am.jll.com, jason.press@am.jll.com, lew.kornberg@am.jll.com	Chicago Metro
312-228-3753	jason.trombley@am.jll.com	Chicago, Ann Arbor
(312) 234-0395	leo@greenstone-partners.com	Illinois
312-228-3753	jason.trombley@am.jll.com	Chicago Metro
312-228-3985, 312-228-3658	adam.cody@am.jll.com, daniel.grasso@am.jll.com	Illinois
312-228-3658	daniel.grasso@am.jll.com	Chicago Metro
(312) 234-0393	leo@greenstone-partners.com	Franchisees throughout Chicago Suburbs
312-228-3985, 312-228-3753	adam.cody@am.jll.com, jason.trombley@am.jll.com	Chicago Metro

Landlord Directory

Landlord	Landlord Contact	Telephone	Email	Shopping Center	City	State	Zip Code
Sandor	Andrew Lau	480-385-1327	alau@sandordev.com	Cityfront Plaza-Whole Foods	Chicago	IL	60611
Sandor	Andrew Lau	480-385-1327	alau@sandordev.com	Lincoln Crossing	Chicago Heights	IL	60411
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Walmart Plaza	Granite City	IL	62040
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Kewanee Plaza	Kewanee	IL	61443
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Kiljordan Creek	Macomb	IL	61455
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Kroger Plaza	Perkin	IL	61554
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Carillon Court	Romeoville	IL	60446
Sandor	Toby Davis	317-524-7808	tdavis@sandordev.com	Commercial Building	Springfield	IL	62704
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Kroger Plaza	Streator	IL	61364
Sandor	Toby Davis	317-524-7808	tdavis@sandordev.com	Veterans Park Plaza	Clarksville	IN	47129
Sandor	Jeff Roberts	317-524-7812	jroberts@sandordev.com	Glenbrook Plaza	Fort Wayne	IN	46805
Sandor	Jeff Roberts	317-524-7812	jroberts@sandordev.com	Cherry Tree Plaza	Indianapolis	IN	46229
Sandor	Jeff Roberts	317-524-7812	jroberts@sandordev.com	College Park Plaza	Indianapolis	IN	46268
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Eagledale	Indianapolis	IN	46222
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Honey Creek	Indianapolis	IN	46254
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Indy Pavilions	Indianapolis	IN	46250
Sandor	Toby Davis	317-524-7808	tdavis@sandordev.com	Kroger Plaza	Indianapolis	IN	46214
Sandor	Jeff Roberts	317-524-7812	jroberts@sandordev.com	Norgate Plaza	Indianapolis	IN	46240
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Park East Marketplace	Lafayette	IN	47905
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Tippecanoe Court	Lafayette	IN	47905
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Monticello Plaza	Monticello	IN	47960
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Benton Harbor Commons	Benton Harbor	MI	49022
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Harvey Street Retail	Norton Shores	MI	49444
Sandor	Toby Davis	317-524-7808	tdavis@sandordev.com	Walmart Plaza	Carthage	MS	64836
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Walmart Plaza	Bryan	OH	43506
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Central Park I	Hilliard	OH	43026
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Hillsboro Commons	Hillsboro	OH	45133
Sandor	Drew Kelly	317-524-7853	dkelly@sandordev.com	Park East	Middletown	OH	45044
Sandor	Andrew Lau	480-385-1327	alau@sandordev.com	Waterford	Eau Claire	WI	54701
Sandor	James Roche	317-524-7839	jroche@sandordev.com	Oshkkosh Retail Center	Oshkkosh	WI	54902
WP Glimcher	Tasha Garland	317-685-8080	tgarland@simon.com	Lindale Mall	Cedar Rabids	IA	52402
WP Glimcher	Tasha Garland	317-685-8080	tgarland@simon.com	Southern Hills Mall	Sioux City	IA	51106
WP Glimcher	Kevin Jones	317-464-8906	kevin.jones@washingtonprime.com	Bloomington Court	Bloomington	IL	60108
WP Glimcher	Michael Zeurcher	317-263-2259	mzeurcher@simon.com	River Oaks Center	Calumet City	IL	60409
WP Glimcher	David Halle	317-263-3036	david.halle@washingtonprime.com	Countryside Plaza	Countryside	IL	60525
WP Glimcher	Michael Zeurcher	317-263-2259	mzeurcher@simon.com	Lincolnwood Town Center	Lincolnwood	IL	60712
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WP Glimcher	Kevin Jones	317-464-8906	kevin.jones@washingtonprime.com	Lake View Plaza	Orland Park	IL	60462
WP Glimcher	Ben Deiser	317-263-7662	bdeiser@simon.com	Northwoods Mall	Peoria	IL	61613
WP Glimcher	David Halle	317-263-3036	david.halle@washingtonprime.com	Forest Plaza	Rockford	IL	61108
WP Glimcher	Jeff Kellams	317-685-7338	jeffrey.kellams@washingtonprime.com	White Oaks Plaza	Springfield	IL	62704
WP Glimcher	David Halle	317-263-3036	david.halle@washingtonprime.com	Lake Plaza	Waukegan	IL	60085
WP Glimcher	Pat O'Hara	317-685-7360	patrick.ohara@washingtonprime.com	Village Park Plaza	Carmel	IN	46032
WP Glimcher	Pat O'Hara	317-685-7360	patrick.ohara@washingtonprime.com	Clay Terrace	Carmel	IN	46032
WP Glimcher	Tim Murray	317-263-7912	timothy.murray@washingtonprime.com	Northwood Plaza	Ft. Wayne	IN	46185
WP Glimcher	Kevin Sims	317-263-7108	kevin.sims@washingtonprime.com	Greenwood Plus	Greenwood	IN	46142
WP Glimcher	Tim Murray	317-263-7912	timothy.murray@washingtonprime.com	Keystone Shoppes	Indianapolis	IN	46240
WP Glimcher	Pat O'Hara	317-685-7360	patrick.ohara@washingtonprime.com	Washington Plaza	Indianapolis	IN	46229
WP Glimcher	Paul Katz	317-263-7028	pkatz@simon.com	Markland Mall	Kokomo	IN	46902
WP Glimcher	Pat O'Hara	317-685-7360	patrick.ohara@washingtonprime.com	Markland Plaza	Kokomo	IN	46902
WP Glimcher	Steve deRiesthal	317-263-7152	stephen.deRiesthal@washingtonprime.com	Tippecanoe Plaza	Lafayette	IN	47905
WP Glimcher	Tim Murray	317-263-7912	timothy.murray@washingtonprime.com	University Center	Mishawaka	IN	46545
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WP Glimcher	Pat O'Hara	317-685-7360	patrick.ohara@washingtonprime.com	Muncie Towne Plaza	Muncie	IN	47303
WP Glimcher	Tim Murray	317-263-7912	timothy.murray@washingtonprime.com	West Ridge Plaza	Topeka	KS	66604
WP Glimcher	Ben Deiser	317-263-7662	bdeiser@simon.com	West Ridge Mall	Topeka	KS	66604
WP Glimcher	Ben Deiser	317-263-7662	bdeiser@simon.com	Towne West Square	Wichita	KS	67209
WP Glimcher	Kevin Jones	317-464-8906	kevin.jones@washingtonprime.com	Novi Town Center	Novi	MI	48375
WP Glimcher	John Geletka	317-263-7008	jgeletka@simon.com	Maplewood Mall	St. Paul	MN	55106
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WP Glimcher	Pat O'Hara	317-685-7360	patrick.ohara@washingtonprime.com	Lima Center	Lima	OH	45805
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WP Glimcher	Natalie Champion	317-263-7094	natalie.champion@simon.com	Richmond Town Square	Richmond Heights	OH	44143
WP Glimcher	John Geletka	317-263-7008	jgeletka@simon.com	Southern Park Mall	Youngstown	OH	44512
WP Glimcher	Tasha Garland	317-685-8080	tgarland@simon.com	Rushmore Mall	Rapid City	SD	57701
WP Glimcher	Robert Alexander	817-685-3030	ralexand@simon.com	Empire East	Sioux Falls	SD	57106
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